In accordance with Article 263 of the Law on Companies (Official Gazette of FBiH No. 81/15 and No. 75/21), Article 11, item (6) of the Law on Internal Trade (Official Gazette of FBiH No. 40/10), and on the basis of Articles 134 and 160 of the Statute of UNIS "GINEX" d.d. Goražde, the Management of the Company adopted the following Rulebook on \_\_\_\_\_\_ 2021

### RULEBOOK ON GENERAL BUSINESS CONDITIONS

## I GENERAL PROVISIONS

## Article 1.

These General Business Conditions of company UNIS "GINEX" d.d. Goražde apply to all sales and deliveries of goods and services, unless contracting parties agreed otherwise and confirmed that in writing.

# II VALIDITY OF QUOTATIONS AND CONFIRMATION OF CONTRACTS/ORDERS

# Article 2.

All offers (quotations) of UNIS "GINEX" d.d. Goražde are non-binding, until we confirm the acceptance of the contract / order in writing.

UNIS "GINEX" d.d. Goražde reserves the right to correct typographical, mathematical and other errors that are subsequently noticed on the offers issued by UNIS "GINEX" d.d. Goražde.

# Article 3.

Order from a buyer becomes enforceable as soon as we confirm such an order in writing.

Order confirmation from our side is a basis for establishment of contracting relation with buyer.

We reserve the right, as seller of goods, to make a special business Contract with certain buyers, without special explaining of their reasons.

### III PRICES

# Article 4.

Unless otherwise stated, prices and terms of sale and delivery from the order confirmation/contract are valid, in accordance with the appropriate term of INCOTERMS 2020. Prices are given without Value Added Tax (VAT), and VAT is being separately calculated and indicated.

#### IV PAYMENT

#### Article 5.

Payment in the country is in national currency, KM (Convertible Mark), while payment from abroad is in agreed currency.

Unless otherwise stated, terms of payment from order confirmation/contract are valid.

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## Article 6.

If UNIS "GINEX" d.d. Goražde determine that buyer have no intention, or is not able, to make payment in contracted deadline, we reserve the right to undertake appropriate, necessary measures in due time in aim to protect our receivables, and we do not have obligation towards buyer to particularly describe reasons of such acts neither verbally nor in written form.

### Article 7.

Buyer that is not paying will bear all additional costs caused by their failure to perform payments of undertaken obligations.

# V DELIVERY TERMS, DELIVERY TIMES AND TAKING OVER THE GOODS

# Article 8.

UNIS "GINEX" d.d. Goražde delivers the goods and buyer takes over the goods with the stated delivery terms as per the INCOTERMS of International Trade Chamber.

Delivery terms are defined by appropriate clause of INCOTERMS 2020 and they are given in the documents.

# Article 9.

The agreed delivery time commences when buyer receives our order confirmation, i.e. upon signed contract, and only after solving all issues related to delivery.

#### Article 10.

Date of delivery is assumed when buyer or authorized representative of buyer have signed delivery note or bill of lading or some other document which confirms that buyer received the goods. Each delivery is accompanied by delivery note or bill of lading for certain goods, commercial invoice (original), packing list and quality certificates certified by UNIS "GINEX" d.d., as well as other agreed documents.

# VI QUALITY CERTIFICATES

# Article 11.

UNIS "GINEX" d.d. delivers products accompanied by appropriate quality certificates. All deliveries are being accompanied by appropriate quality certificates.

Type of quality certificate is defined by standard.

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# VII PACKING AND MARKING OF GOODS

# Article 12.

The way of packing is given in quotations and order confirmations, i.e. contracts, as well as in sales documents.

Buyer is able to define the way of packing and special requirements of packing. Such a requirement must be made in written form, otherwise it does not have legal effect and buyer cannot require subsequent special packing.

# Article 13.

Marking of goods is stated in sales documents.

Buyer may require special marking prior to conclusion of the job.

# Article 14.

UNIS "GINEX" d.d. must accept or reject special requirements of buyer for packing and marking of goods in writing.

# VIII RETENTION OF TITLE

# Article 15.

The delivered goods remain the property of UNIS "GINEX" d.d. Goražde in accordance with the agreed delivery deadlines, until all our receivables related to transactions from the customer are settled as agreed.

# IX QUALITY OF PRODUCTS, CLAIMS AND RESOLVING THEM

# Article 16.

Quality of products is defined by valid standard for products. Special buyer's quality requirements must be contracted.

Subsequent requirements by buyer regarding agreed quality are not possible.

Buyer is obliged to take over the agreed and delivered quality of products.

#### Article 17.

Buyer is obliged to perform inspection of quantity and quality immediately upon receipt of goods. Buyer's claim ceases to be valid unless it is sent in writing:

- Within 8 calendar days from the date of invoice in case of evident (visible) defects
- Within 30 calendar days from the date of invoice in case of hidden defects.

Description of claimed defects must be documented (evidenced) in proper form.



#### Article 18.

After placement of a claim, the buyer is not allowed, until the procedure regarding the claim is solved, to use the goods in other purposes which would prevent verification of claim validity by impartial inspection subject, without written consent of UNIS "GINEX" d.d.

UNIS "GINEX" d.d. does not undertake responsibility for use of delivered goods in any other purpose except the contracted one.

# Article 19.

Upon buyer's claim request for delivered goods, UNIS "GINEX" d.d. is obliged to give its opinion in writing about the claim within 8 calendar days.

That period may be extended for period necessary to review the claim and to give an answer.

Upon request made by UNIS "GINEX" d.d., buyer is obliged to provide that proceeding of claim is performed with presence of UNIS "GINEX" d.d. representatives at the location where defect was determined or where the claimed goods may be found.

### Article 20.

In case of justified claim, UNIS "GINEX" d.d. is entitled at its own charge to:

- indemnify the missing goods,
- perform replacing delivery under original (contracted) conditions,
- approve decrease of price in accordance with defect of contracted and delivered goods,
- approve destruction of goods,
- return amount of money.

### Article 21.

Claim may be solved by agreement of contracting parties as well.

# Article 22.

UNIS "GINEX" d.d. does not undertake any guarantees for lost profit or for any direct or indirect arisen damages.

### X GUARANTEE

#### Article 23.

Goods have warranty period of twenty (20) years from date of the Quality Certificate by final inspection and final acceptance by buyer.

# XI JURISDICTION

# Article 24.

In case of any disputes, contracting parties will do their best to solve dispute by mutual agreement. If dispute cannot be solved by agreement, the place of jurisdiction shall be Court in Goražde, Bosnia and Herzegovina.

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# Article 25.

Contracting parties may put in contract the jurisdiction of other court, i.e. Arbitration. In that case, contracting partners must give their written consent.

### XI OTHER PROVISIONS

# Article 26.

Force majeure (unforeseen events) such as: fire, explosion, theft, weather disasters, wars, mobilizations, riots, strikes, cessation of work, import and export bans and restrictions, epidemics, pandemics, affecting the execution of sales business, release UNIS "GINEX" dd Goražde from liability for non-performance of the contracted work.

Buyer cannot request indemnification of damage on this basis.

# Article 27.

In case of any limitations, either they are caused by Force majeure or other circumstances, UNIS "GINEX" d.d. is obliged to immediately inform buyer verbally, and then to do that in writing as soon as all conditions necessary for written notification have been obtained.

# Article 28.

All correspondence will be in written form, by fax, e-mail and by post.

## Article 29.

UNIS "GINEX" d.d. is obliged to introduce buyer (business partner) with General Conditions of Sales. UNIS "GINEX" d.d. is not obliged to particularly inform business partners on modifications and addendums of General Business Conditions.

# Article 30.

This Rulebook shall enter into force on the day of its adoption.

With the entry into force of this Rulebook, the Rulebook on General Business Conditions No. 1438/11 dated 04.03.2011 ceases to be valid.

No.: 39277/21

Place and date: Goražde, 27.12.2021

d.d. Goražde Management

Munevera Fočo

cal Manager